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Message from the President

As we are getting underway in 2011, I am writing to you for the first time as AWI Chicago Chapter President. The 2011 AWI Chicago Chapter Board looks forward to a couple successful years as we begin our term. Please feel free to introduce yourself to any of the fine people listed below at one of our upcoming events. Here is your 2011 AWI Chicago Chapter Board:

President: Chris Farrell, Inter Ocean Cabinet Company
Vice President: Kevin Forestal, Great Lakes Wood Products
Secretary: Skip McFarland, McFarland & Assoc.
Treasurer: Mark Jardon, Roger Shaw & Associates
Director: Kevin Mack, Holzkraft Industries, LLC
Director: Joe Ventimiglia, Sierra Forest Products
Director: Jason Horn, Charles Horn Lumber
Director: Ken Kamien, Inter Ocean Cabinet Company
Past President: Paul Kelly, Barsanti Woodwork Corp
Union Liaison: John Farrell, Inter Ocean Cabinet Company
National Rep: Tom Gleason, Gleason Woodwork, Inc

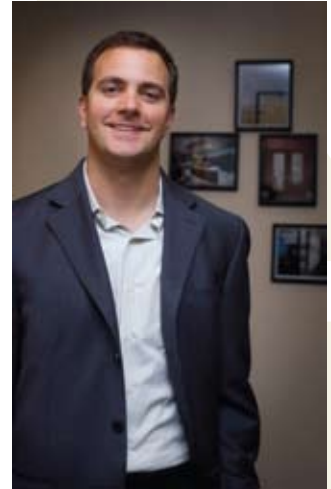
Our goal over the next two years is to provide the chapter with valuable opportunities to network, learn and interact with the local architectural community while having some fun at the same time. With strong programs, we will attract more members and increase participation from current members. To that end, do not hesitate to come to me or anybody on the board with valuable ideas. Your input is much appreciated and will help us improve the chapter. The chapter is only as strong as its membership base and member participation level. We really appreciate everyone making it to the chapter events over the last few years despite the difficult economy and look forward to seeing everyone in 2011. We are also offering a referral bonus to companies that help us bring in new manufacturing members (see page 3 for details). Without manufacturing members, the chapter will have a difficult time surviving. Anything you can do to help us market the chapter is much appreciated.

Our next program is April, the 13th starting at 5:00 p.m. at the Diplomat West in Elmhurst, IL. John Wiley from Elipticon Wood Products will be giving our Chapter an introductory seminar on lean manufacturing and lean business practices. John is an amazing presenter, and this program has received excellent reviews throughout AWI. It would be a shame to miss it. We look forward to seeing you in April.

Thank you,
Chris Farrell
AWI Chicago Chapter President

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March 2011



Chris Farrell
AWI Chicago Chapter President

If others from your company would benefit from receiving the AWI Chicago Chapter Detailer and other related material, please send us an email with their name and email address: mark@exactautomation.com

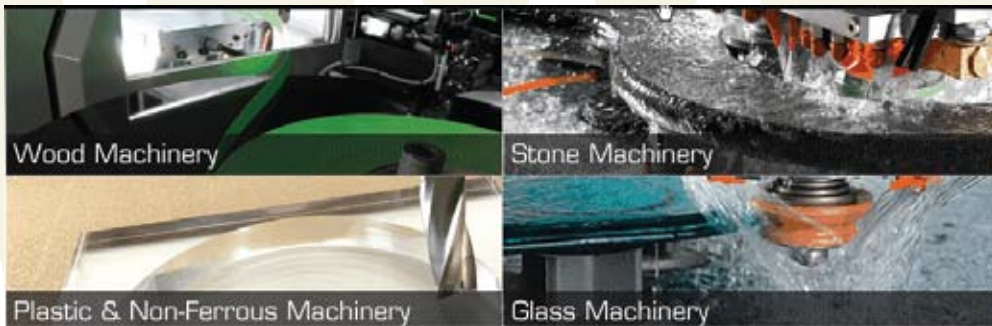
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Featured AWI Chicago Chapter Company:

McFarland & Assoc. Inc/Biesse America

McFarland & assoc Inc has been the exclusive distributor of Biesse woodworking equipment for over 10 years in Illinois and Wisconsin. With over 500 companies in this area using our equipment. From one man shops to largest companies in our industry.

Biesse is one of the largest manufactures of woodworking, material handling, stone and glass cutting machines in the world. Complimented with Biesse Exchange Division to offer trade-ins and used machines. Please take a moment to visit our website.



Please direct all inquiries to:
Skip McFarland
McFarland & Assoc. Inc
1209 Telluride Ct.
Bartlett, IL 60103
630-408-6409

www.biesseamerica.com

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Upcoming Chicago Chapter Events

April 13, 2011

Lean Manufacturing
Speaker, John Wiley of Elipticon Wood Products
Diplomat West
[Click here for more info and registration](#)

June 9, 2011

Golf Outing at St. Andrews Golf & Country Club
West Chicago, IL

August 25, 2011

CEU Hardwood presentation
Hafele's Chicago Showroom

October or November, 2011

TBD
Suggestions are welcome!

2011 Membership Drive

Reduced member fees for 2011!

SUPPLIER MEMBER

Now \$300.00 reduced from \$400.00

MANUFACTURING MEMBER

Annual Sales Under \$1,000,000.00

Now \$400.00 reduced from \$600.00

Annual Sales Over \$1,000,000.00

Now \$600.00 reduced from \$800.00

Discounted Dinner Coupons
For Ten Meetings

\$200.00 (\$250 value)

Referral Program!

Any current AWI Chicago Chapter member can earn \$200 towards annual dues by referring a new manufacturing member to the chapter!*

*Referral must join the AWI CH Chapter in order to earn bonus.

2011 Board Members

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